



Contract for Connectivity Services

Schedule 3 – Forecasting

1 PROVISION OF FORECAST

The following text applies to all Services provided under this contract with the exception of Cablelink. For Cablelink forecasts will not be required unless BT provides 3 months written notice of such a requirement.

- 1.1 During the term of this Contract the Communications Provider will provide its Openreach Sales Relationship Manager (SRM) with a forecast of the number of Orders it will make during the relevant Forecast Period (particularised by each variant of the Service) under this Contract.
- 1.2 The Forecast shall be provided by completing the form prescribed in the Handbook and in accordance with the provisions of the Forecasting Manual, as developed. Forecasts must be provided on or before :
 - (a) 16th February in respect of Orders in the months March to May inclusive;
 - (b) 18th May in respect of Orders in the months June to August inclusive; and
 - (c) 17th August in respect of Orders in the months September to November inclusive.
 - (d) 16th November in respect of Orders in the months December to February inclusive.
- 1.3 The Communications Provider also agrees to provide its Openreach SRM with an indicative forecast of the number of Orders it will make during the nine month period immediately after the relevant Forecast Period as set out below (also particularised by each variant of the Service) on or before :
 - (a) 16th February in respect of Orders in the months June to February inclusive;
 - (b) 18th May in respect of Orders in the months September to May inclusive; and
 - (c) 17th August in respect of Orders in the months December to August inclusive.
 - (d) 16th November in respect of Orders in the months March to November inclusive.
- 1.4 After a Forecast has been submitted, the Communications Provider can only amend the Forecast in accordance with the Forecasting Manual.
- 1.5 The parties agree that a Forecast is not a commitment to make a minimum number of Orders during any Forecast Period.

2 EFFECT OF INACCURATE FORECASTS

- 2.1 For each Order in excess of the last updated Forecast, both parties shall agree a Contractual Delivery Date. If the parties are unable to agree a Contractual Delivery Date, BT may provide a reasonable Contractual Delivery Date.
- 2.2 In respect of each variant of the Service, if the Communications Provider makes a total number of Orders during any Forecast Period that exceeds the forecasted number of Orders for that period by more than the margin for error set out in the Forecasting Manual, then the service guarantees (if any) for provision of the Service in Schedule 4 may not apply to those Orders in excess of forecast made during the periods set out in the Forecasting Manual.
- 2.3 This Schedule 3 shall not affect any of the service guarantees (if any) for repair of the Service set out in Schedule 4.